



# FY2020 Notice of Changes

## Home Performance with ENERGY STAR® (HPwES) Program

The New Jersey Board of Public Utilities, at its June 21, 2019 Board Agenda meeting, approved *New Jersey's Clean Energy Program's* Proposed Fiscal Year 2020 (FY20) Compliance Filings and FY20 Budget, which is effective July 1, 2019 through June 30, 2020.

Please note that all multifamily projects will transition under the new Multifamily Program at a date in FY20 to be determined. The new Multifamily Program will define multifamily projects as a building with 5 or more dwelling units; however, buildings with less than five units would remain under the residential energy efficiency programs.

The following HPwES program changes will be implemented on the dates indicated below. Completed projects submitted prior to the date of the changes below will be processed according to FY19 program guidelines and incentives in place at the time of submittal.

### **HPwES program changes effective for initial incentive claims on or after July 1, 2019:**

Decrease the interest rate for a \$15,000 program-subsidized loan from 4.99% to 0.99% (offer is based on a 9-year term). Offer a tiered bonus incentive structure per installed measure for homes located in an Urban Enterprise Zone (UEZ) and/or occupied by Low and Moderate Income (LMI) residents (to be defined). The UEZ projects will be verified by the state's UEZ website. Contractors or homeowners submitting applications will have to visit <https://www.nj.gov/njbusiness/financing/uez/>, click on the "32 designated zones" link, type in the complete address and select find address. If the address falls into a UEZ territory, the application submitter will have to take a screenshot and copy and paste the picture to be uploaded in the program's software.

### **HPwES incentive changes July 1, 2019:**

Performance Track - Minimum Requirements	FY20 Comprehensive Incentives	FY20 UEZ/LMI Bonus Incentive
Estimated total energy savings from all work must total at least 5%	\$2,000 plus 0% financing with a 7-year term up to \$5,000  For projects financed with EFS, loans under \$5,000 have a 3-year term	\$500
Estimated total energy savings from all work must total at least 20%	\$3,000 plus Either 0% financing with a 7-year term up to \$10,000 or 0.99% financing with a 9-year term up to \$15,000	\$750
Estimated total energy savings from all work must total at least 25%	\$4,000 plus Either 0% financing with a 7-year term up to \$10,000 or 0.99% financing with a 9-year term up to \$15,000	\$1,000



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## Existing Homes Program

The filing contained the announcement of the new Existing Homes Program, which would combine the HVAC (*WARMA*Advantage and *COOLA*Advantage) and HPwES programs into one program. Information regarding the launch of the new program will be communicated later in the fiscal year.

## Existing Home Program Features

- Merge HVAC and HPwES programs under an umbrella Existing Homes Program and phase in implementation of three participation pathways:
  - Single Measure – prescriptive measures for HVAC, DHW, building envelop and ductwork
  - Multi-Measure – bundling of two (2) or more prescriptive measures
  - Comprehensive – like current HPwES Program
- Single Measure – Add new eligible prescriptive measures of duct sealing and duct insulation with an incentive of \$300 for each measure
- Multi-Measure – Add a new \$200 bonus incentive for bundling of two or more HVAC, DHW, building envelope or ductwork prescriptive measures
- Launch new software for HPwES projects and offer the Home Energy Score to DOE approved contractorsUpdate program requirements to the new BPI Building Analysts Standard (ANSI/BPI-1200-S-2017 Standard Practice for Basic Analysis of Buildings)
- Launch a prescriptive track under Comprehensive pathway based on number of measures installed as a parallel track to performance based HPwES
- Launch a new pilot program offering incentives to homeowners who are planning home renovations and additions

## Training

The HPwES program will continue to provide trainings offering CEUs throughout the year.

**If you have questions regarding program changes or effective dates,  
contact us at 866-657-6278.**